

## **Duluth Community Farm New Farm(er) – Enterprise Plan Request Form**

The Duluth Community Farm provides prospective self-starting, farm entrepreneurs with land, basic infrastructure, and access to mentorship to help incubate their small scale farming aspirations. To further the success of prospective tenants and the *Duluth Community Farm (DCF)*, DCF is requesting an Enterprise Plan. The Enterprise Plan is designed to provide a more detailed understanding of the farm activities the farm(er) plans to undertake while at DCF, and to gauge the potential for farm(er) success while occupying DCF space. The Enterprise Plan also requests information on past farm experience and future farming aspirations of prospective tenants.

To inform the development of this Enterprise Plan, see attached “**Duluth Community Farm New Farmer Tenant Commitment**”.

### **New Farmer Tenant Minimum Qualifications:**

- Self-motivated and self-directed individual(s) with some demonstrated farm and/or gardening experience/knowledge.
- Have access to all tools, equipment, and infrastructure needed for planned enterprise that are not being provided by DCF (see “DCF New Farmer Tenant Commitment” to learn more about basic infrastructure DCF is providing).
- Maintain safe working operations.
- Carry general liability and product liability insurance if planning to sell goods produced or raised.
- Follow local and state food regulations if planning to sell goods produced or raised.

Please return this Enterprise Plan to [info@duluthcommunityfarm.org](mailto:info@duluthcommunityfarm.org) , or via mail to DCF 8 N. 2<sup>nd</sup> Ave E. Suite 200, Duluth, MN 55802. For more information call DCF, at 218-525 7806

### **Contact Information**

**Name:**

**Address:**

**Telephone (Home, Work and Cell):**

**Email:**

**Emergency Contact (Name and Telephone):**

### **On the Farm**

**What is your primary interest in farming at Duluth Community Farm and what are your secondary interests (building experience, expanding current crop production, crop experimentation, generating income from sales, other)?**

**What is your proposed enterprise (livestock, bees, vegetable(s), other)?**

Please share details about your enterprise production, harvest and post-harvest plans (what you would plant, initial plans for maintenance of your crop, and your harvest/use plans).

As DCF is in start-up and soil health improvements are scheduled for spring 2012, occupancy will begin Spring 2012. Given your proposed enterprise and primary/secondary interests, does this production calendar work for you? (Note – proposed enterprises that do not directly utilize the soil (i.e. beekeeping) may be able to occupy the land earlier; if your proposed enterprise fits this description, please describe when you would like to begin land occupancy).

How much land space, would you like to use at DCF. What is the minimum you would be willing to use?

How long would you be interested in utilizing land at the DCF? (present maximum of three years) What is the minimum timeframe (years) that you would be interested in occupying DCF land?

If you plan to sell products grown or raised at DCF, describe your proposed sales and marketing plan (direct, CSA, farmers market, other)? Please note that DCF will assist in marketing plans both on and off site.

Describe anticipated needs with respect to infrastructure and equipment (tools, storage, irrigation, etc). Please see 'DCF New Farm(er) Commitment' document to learn more about basic infrastructure DCF is providing and describe your ability/plans to source all other infrastructure and equipment needs for your proposed enterprise.

Describe proposed method/process for pest, disease and weed control, as applicable.

Will you be bringing any ~~permanent/semi-permanent~~ structures (i.e. sheds, etc)?

Describe your and others involved in your enterprise anticipated time spent working on-site. Be as specific as possible (daily or weekly estimates).

Describe proposed sustainable production practices? Please be detailed in your response as it relates to your proposed enterprise.

If planning to sell your goods produced or raised, can you ensure appropriate safeguards and processes for elevating the safety and quality of your product?

Do you anticipate having means to outside income aside from enterprise plans at DCF?

If planning to sell your goods produced or raised at DCF, product liability insurance is required. What sort of insurance coverage do you bring to your enterprise at DCF?

Would you see yourself participating in collective DCF marketing efforts via a farmstand (or other collective efforts) with other DCF tenants?

Describe your future farming aspirations.

Describe any farming experience such as Lake Superior Farm Beginnings or other formal/informal experiential or academic experience you have.

## **New Farmer Commitment**

### **Duluth Community Farm**

The mission of Duluth Community Farm (DCF) is to cultivate new farmers by providing prospective self-starting, farm entrepreneurs with land, basic infrastructure, and access to mentorship to help incubate their farming aspirations. To this end, DCF will commit to supporting new farmers through the provision of:

- Initial Tilling and Spring Cultivation of Land.
- Initial Cover Cropping to Improve Soil Health.
- Water Access – DCF has onsite water access but no running/potable water, which will be shared by all tenants. Any watering or irrigation lines or equipment (connections, garden hoses, drip tape, sprinklers, et cetera) are the responsibility of individual farm(er)s.
- Farm Gate.
- Mentorship – DCF will provide mentorship for farm(er)s. Depending on the total number of farm(er)s and varying enterprises, some mentorship hours may be spent with individual farm(er)s while other hours will be provided as group mentorship for all farm(er)s to participate in. A mentorship plan will be developed after farm(er)s are chosen for the 2012 season.
- Duluth Community Farm Signage.
- Marketing support:
  - Access to a Wednesday Duluth Farmers Market Stall.
  - Marketing to Retail Workshop (through partnership with Whole Foods Coop).
- Simple shared Farm Stand.
- Simple shared Tool Shed.